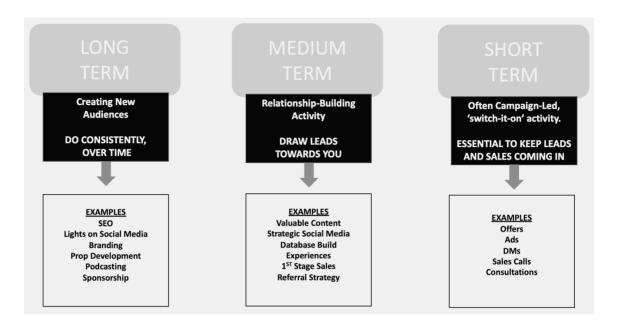




# WHERE DOES SOCIAL MEDIA FIT IN TO YOUR OVERALL MARKETING?



# YOUR SOCIAL MEDIA PERSONALITY LET'S DO THE QUIZ AND FIND OUT YOURS!

1:	9:	WHAT'S YOUR
2:	10:	SOCIAL MEDIA
3:	11:	PERSONALITY?
4	12:	
5:	13:	
6:	14:	
7:	15:	
8:	16:	

WHAT DO YOU NEED TO CONSIDER TAKING FORWARD?

### **GOALS & TARGETING**

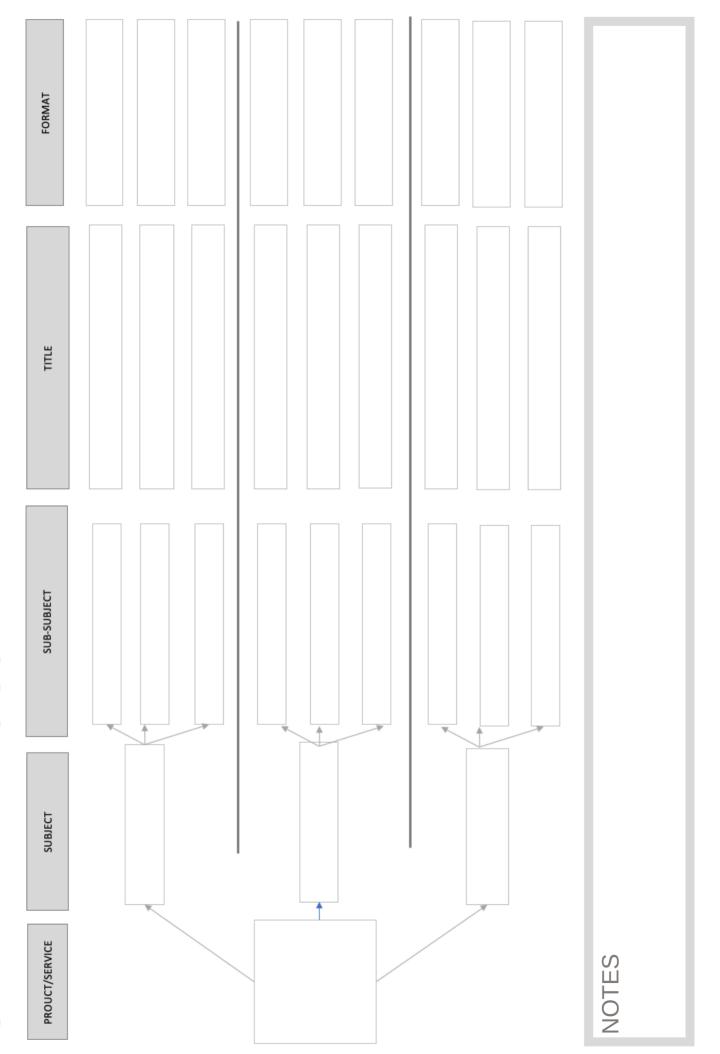
TOP 3 MEASURABLE GOALS FOR SOCIAL MEDIA e.g. To create 300 new lines of data of our ideal clients, within 3 months.

1		
2		
3		
	NOTES	

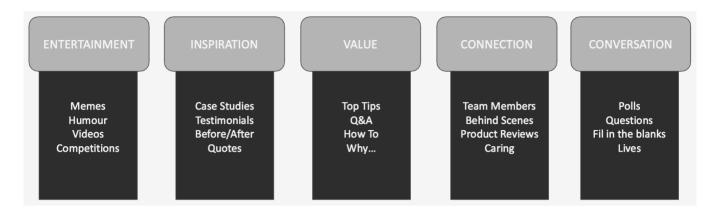
## **BUILDING AN AUDIENCE**

METHOD	ACTION TO TAKE	PRIORITY (1 = HIGH/3 = LOW)	WHEN?
Circle of Friends			
Promote Social Profiles			
Email List			
Own Facebook Group			
#Hashtags			
Social Media Outreach			
Pay to Play (Advertise Page)			

# CREATE AMAZING CONTENT



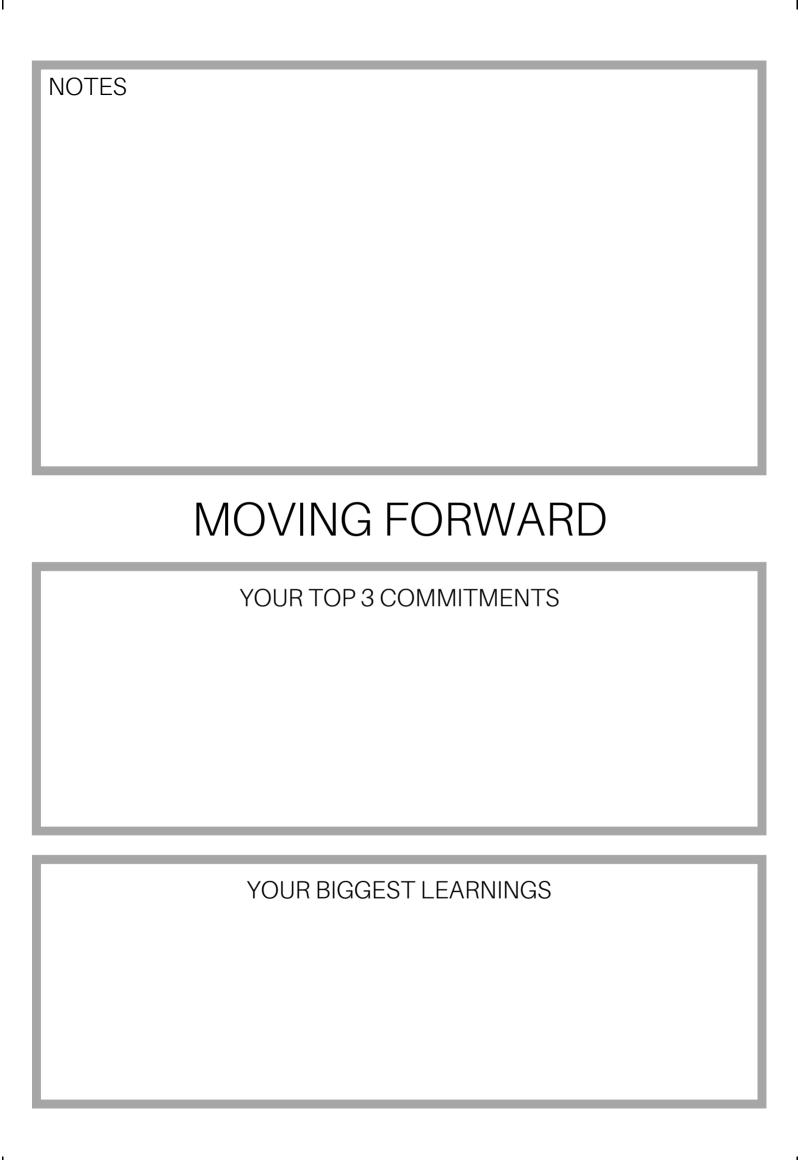
## CONTENT THAT WINS



## CREATING WARM LEADS & SALES

TOP 5 WAYS TO CREATE LEADS/SALES FROM SOCIAL MEDIA

WHAT WILL YOU PRIORITISE?





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